

Contact

www.linkedin.com/in/apurva-godbole/ (LinkedIn)

Top Skills

Contract Lifecycle Management - contr.act

Investment Banking

Valuation

Languages

English

Marathi

Hindi

Chinese (spoken only)

Apurva Godbole

3X Founder | IIT Bombay | Building a Collaborative Intelligence Platform

Bengaluru, Karnataka, India

Experience

SignDesk

Business Head, Corp Services

March 2023 - Present (2 years 9 months)

Bengaluru, Karnataka, India

Built the CLM business from zero to one across FMCG, Defense, Auto-ancillaries, Healthcare.

Drona Aviation

11 years 4 months

Co-founder and Director

April 2021 - Present (4 years 8 months)

Mumbai, Maharashtra, India

Co-Founder and CEO

August 2014 - March 2021 (6 years 8 months)

Mumbai

Drona Aviation is building the perfect platform for nano drone applications for industrial usage. Our flagship product 'PLUTO' is the first building block which coupled with their IOT platform will form the ecosystem to build industrial applications.

DeepTek

Head, India Sales

April 2021 - March 2023 (2 years)

Empowering Radiologists with the power of AI.

4.5X client growth

2.5X revenue growth

Crazy Travellers

Co-Founder

January 2013 - August 2014 (1 year 8 months)

Credit Suisse Securities Hong Kong

2 years 6 months

Assistant Vice President

January 2012 - December 2012 (1 year)

Hong Kong

Analyst

July 2010 - December 2011 (1 year 6 months)

Hong Kong

Credit Suisse Business Analytics (India) Pvt. Ltd.

Exempt Non Officer

June 2008 - June 2010 (2 years 1 month)

Education

Indian Institute of Technology, Bombay

B. Tech., Civil Engineering · (2004 - 2008)

MH Junior College

People's Education Society's English Medium High School